

Corporate Strategy

2025-2027



Table of Contents

Our Origins and Role	3
The EMVS	6
Our Environment	7
Corporate Strategy 2025-2027	9
Our Progress to Date	10
Our Purpose	11
What We Can Offer	12
Our Strategic Direction	14
Introducing Our New Strategy	16
Our Corporate Strategy Summary	18
Our Strategic Pillars	20
Our Values	24
Implementing Our Strategy and Measuring Success	25
Annex I – Further Information on the EMVS	26
Annex II – Glossary	29





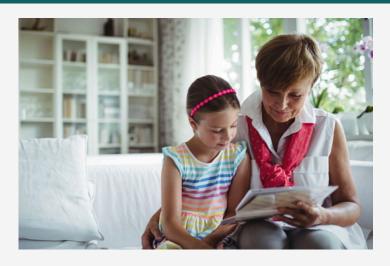
Our Origins and Role

We are a non-profit organisation mandated by EU law

Since the Irish Medicines Verification Organisation (IMVO) was established in 2017, our raison d'être has been patient safety and service to others.

Uniquely, we are a private organisation that operates on a non-profit basis under a mandate defined in EU law, notably the EU Falsified Medicines Directive (2011/62/EU) ['FMD'] and Commission Delegated Regulation (EU) 2016/161 ['Delegated Regulation'].

We operate the Irish Medicines Verification System (IMVS), thereby assuring patients of the authenticity of prescription medicines they receive in the Irish healthcare system. Pharmacies, hospitals and wholesalers of prescription medicines in Ireland are connected to the IMVS. Marketing authorisation holders (MAHs) upload data for prescription medicines placed on the Irish market to the IMVS. IMVO provides a range of supports to these IMVS users to help them meet their FMD obligations. IMVO doesn't have any regulatory or enforcement functions.







Our Origins and Role

In addition to protecting patients in Ireland from the threat of falsified medicines being supplied through legitimate channels, we support the Health Products Regulatory Authority (HPRA) in their important work of detecting and preventing falsified medicines in this country.

IMVO's founding members represent the end-to-end prescription medicines supply chain in Ireland:

- Affordable Medicines Ireland, representing parallel distributors
- Irish Pharmaceutical Healthcare Association, representing manufacturers of innovative medicines
- Irish Pharmacy Union, representing community pharmacists
- Medicines for Ireland, representing manufacturers of generic and biosimilar medicines
- Pharmaceutical Distributors Federation, representing full-line wholesalers

IMVO works closely with the Department of Health, HPRA, PSI (The Pharmacy Regulator), Health Service Executive (HSE) and Private Hospitals Association Ireland via the 'Safety Features Oversight Group' to oversee implementation of FMD in Ireland











"We operate the Irish **Medicines Verification** System (IMVS), thereby assuring patients of the authenticity of prescription medicines they receive in the Irish healthcare system."





The EMVS

We are part of the European Medicines Verification System (EMVS)

IMVO is part of a robust pan-European verification system established on foot of the EU Falsified Medicines Directive (FMD).

Every country in the European Economic Area (EEA) is required to have in place a national medicines verification system (NMVS), which is managed by a national medicines verification organisation (NMVO).

All the national systems across Europe are connected via an 'EU Hub', which is managed by the European Medicines Verification Organisation (EMVO).

The EU Hub and national systems, including the IMVS, collectively constitute the 'European Medicines Verification System' (EMVS).

Further information about the EMVS is available in Annex I.





Our Environment

The world in which IMVO and its members and IMVS users operate has changed significantly since 2021 when our first Corporate Strategy was finalised, and continues to evolve bringing new challenges and opportunities. We operate in a volatile, uncertain, complex and ambiguous environment. Agility is key to delivering our remit in an environment where patient needs and expectations continue to become more individualised.



Digitalisation

The Covid pandemic has accelerated digital transformation nationally and internationally, not just in private organisations but also in public bodies and throughout the healthcare system. The Department of Health's 'Digital for Care: A Digital Health Framework for Ireland 2024-2030' sets out a clear ambition to digitally transform health services in Ireland and improve access for patients.



Cyber Security

Events like the HSE cyber attack in 2021 illustrate very starkly, the downsides of our reliance on the digital world and the ever-increasing likelihood and impact of cyber attacks.



Sustainability

Climate change, dwindling natural resources, and growing demands on energy supply are disrupting business operations and supply chains in unexpected ways and present new challenges and opportunities.



Our Environment



Illegal Supply of Medicines

Most cases of falsification have been detected in the illegal supply chain (often via unauthorised sales on the Internet). This is a significant concern given the large number of medicines in circulation outside the legal supply chain in Ireland, which do not offer the authenticity assurances of those subject to FMD controls.



Medicine Shortages

The problem of medicines shortages does not show any signs of abating despite ongoing efforts of all stakeholders to find solutions. Our collective efforts will be required to find innovative solutions.



Brexit

The legacy of Brexit continues. The implementation of the Windsor Framework from 1 January 2025 could impact on medicines supply in Ireland and affect user confidence in the IMVS.



New Roles and Laws

Other changes will come from the current review of the EU pharmaceutical legislation and the planned expansion of pharmacist roles in Ireland as part of moves to enhance primary care and patient access to services.



Corporate Strategy 2025-2027





Our Progress to Date

Our first Corporate Strategy adopted in 2021 focused internally on achieving operational excellence within the IMVS and within IMVO as an organisation. It also clearly articulated that IMVO's purpose is to protect patients in Ireland from falsified medicines by operating the IMVS.

An important priority was how IMVO could support IMVS users beyond our core role of running the IMVS, particularly when the initial 'use and learn' phase of the FMD rollout in Ireland ended in May 2022.

Our first strategy has been largely delivered as intended:

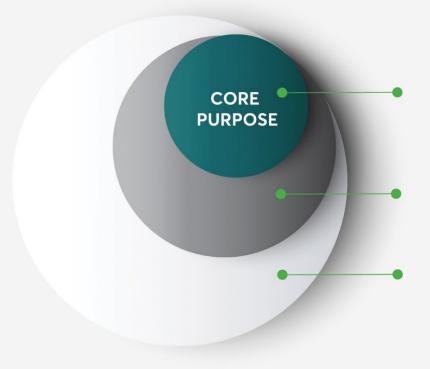
- IMVO as an organisation has matured with well-developed systems and processes managed by a highly skilled team. We are recognised as a valued, independent voice and contributor in Ireland and across the EMVS network
- The EMVS (incorporating the IMVS) has now reached steady state and proven itself to be highly stable and reliable
- Alert rates in Ireland have fallen consistently in the last two years due to significant efforts by all parties to minimise avoidable procedural and technical alerts
- Scanning rates remain lower than desired however steady progress is being made





Our Purpose

Protecting Ireland's patients from falsified medicines by operating the IMVS



TO OPERATE THE IMVS

- To operate and manage the IMVS
- To ensure that all alerts are investigated
- To work with the EMVO and other NMVOs to ensure the seamless operation of the EMVS

ENABLE AND SUPPORT OUR STAKEHOLDERS USING THE IMVS

 To provide end-users and MAHs with the support and resources they require to use the IMVS and manage alerts seamlessly

ADD VALUE TO OUR STAKEHOLDERS

 To identify ways in which IMVO and the IMVS can add value for IMVO members, IMVS users, patients and other stakeholders



What We Can Offer

1. Collaborative Networks

Critical to the successful rollout of the EMVS across Europe has been the deep collaboration across diverse stakeholders at national and EU level. We value pooling resources, building supportive, trusting relationships with stakeholders and minimising the potential to reinvent the wheel. Healthcare in Ireland is moving towards a whole-of-system approach underpinned by enhanced integration. We can help support this process by sharing insights and experiences in building a truly collaborative ecosystem.

2. Systemic Insights

Our daily engagement with pharmacies, hospitals, wholesalers and pharmaceutical companies gives us a unique insight into how the medicines supply chain is operating in Ireland, the practical challenges of medicines shortages, the fragmented nature of IT systems and the challenges of high administrative burdens across the supply chain.

3. Expertise in Complex IT Project Rollout

We have a wealth of knowledge acquired from our experience of rolling out a large and complex IT project within tight deliverables. We are happy to share our experience to help others involved in digital transformation projects operating within the medicines supply chain and healthcare ecosystem.





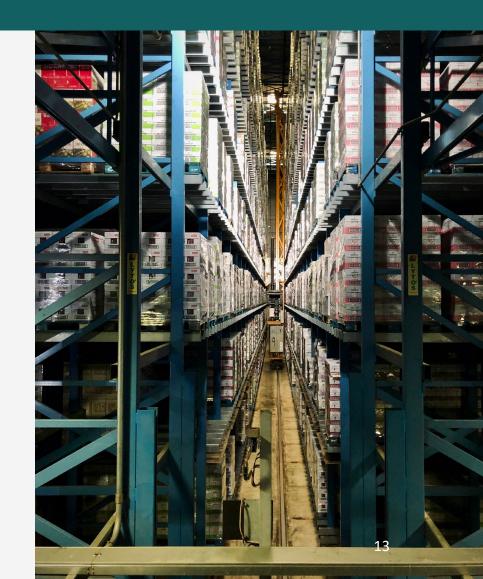
What We Can Offer

4. Support for Sustainability in The Medicines Supply Chain

We operate in a world of finite resources. Committing to being sustainable requires careful stewardship to optimise outcomes, increase productivity and reduce waste. Being proactive in terms of sustainability represents an opportunity to add to the common good. We can help to provide solutions for our stakeholders, including enhancing supply chain efficiency; minimising waste due to expired medicines; supporting automation of administrative tasks and leveraging the 2D barcoding infrastructure.

5. A Neutral and Collaborative Space

We offer our members a neutral and collaborative space, independent of commercial considerations, to work together and with other key stakeholders to solve common problems and enhance the security and sustainability of the medicines supply chain as well as patient safety and outcomes.





Our Strategic Direction

Moving from implementation to operational excellence and beyond





"Our new Corporate Strategy 2025-2027 aims to expand IMVO's offering while staying true to our purpose of protecting patients in Ireland from falsified medicines by operating the IMVS"



Introducing Our New Strategy

Our new Corporate Strategy 2025-2027 is the result of significant reflection within the IMVO Board and consultations with our members and key external stakeholders, including the Department of Health, HPRA and PSI who expressed strong support for the proposed approach. The strategy also takes account of broader discussions within the EMVS community on a future strategy for the EMVS.

Our new strategy aims to expand IMVO's offering while staying true to our purpose of protecting patients in Ireland from falsified medicines by operating the IMVS. The ambition embodied in this new strategy is reflected in our updated vision and mission:

Vision:

A secure and sustainable supply chain where patients are confident about the authenticity of prescription medicines they receive in the Irish healthcare system

Mission:

We manage the IMVS to assure patients about the authenticity of their prescription medicines and we harness IMVO's potential to enhance the security and sustainability of the legitimate supply chain



Introducing Our New Strategy

Over the lifetime of this strategy, operating the IMVS and supporting IMVS users will remain key priorities for IMVO, as will our commitment to operational excellence, recognising that the bar for this is constantly rising.

The key change in this new strategy is that we will build on the firm foundations now in place to further support patient safety and supply chain efficiency. We want to explore how to harness our current strengths and the opportunities offered by our changing environment for the benefit of our members, IMVS users and wider stakeholders, including patients. We want to leverage our knowledge, expertise and influence to become a trusted voice for change.

We will plan our activities around four strategic pillars to deliver on our mission and achieve our vision:

- 1. Patient Safety
- 2. Partnership
- 3. Leadership
- 4. Excellence





Our Corporate Strategy Summary

PURPOSE: Protecting patients in Ireland from falsified medicines by operating the IMVS A secure and sustainable supply chain where patients are confident about the VISION: authenticity of prescription medicines they receive in the Irish healthcare system We manage the IMVS to assure patients in Ireland about the authenticity of MISSION: their prescription medicines and we harness IMVO's potential to enhance the security and sustainability of the medicines supply chain **STRATEGIC** Leadership Excellence Patient Safety Partnership **PILLARS: VALUES:** Trust Collaboration **Ambition** Agility Innovation





"The key change in this new strategy is that we will build on the firm foundations now in place to further support patient safety and supply chain efficiency"



1. Patient Safety

- Work with other NMVOs, EMVO and our NMVS supplier to enhance the robustness, reliability and security of the EMVS
- Ensure that IMVS users are equipped and supported to meet their FMD obligations seamlessly
- Identify opportunities in collaboration with other stakeholders to support increased scanning rates in Ireland
- Support the HPRA and PSI in their role of supervising compliance with FMD. We will also support the HPRA in its investigations into illegal and falsified medicines
- · Seek to mitigate the FMD impacts of Brexit and other external developments on the supply of prescription medicines in Ireland
- · Optimise use of the IMVS's capabilities to manage recalls and withdrawals and to identify stolen medicines in Ireland
- Increase awareness amongst policy makers of IMVO's role in assuring the authenticity of prescription medicines supplied to patients in the Irish healthcare system



2. Partnership

- Continue to work closely with other NMVOs and EMVO to support harmonisation of common processes and sharing of knowledge and expertise to optimise use of resources
- Explore how IMVO can contribute to addressing the problem of medicines shortages
- Identify ways in which IMVO can support the Department of Health, HPRA, PSI and HSE in achieving their strategic goals
- Share our expertise in change management and digital transformation projects to support the rollout of the Digital Health Framework for Ireland and ICT initiatives in the healthcare system
- Support the HPRA, patient organisations and other relevant bodies in raising public awareness of how to source medicines safely



3. Leadership

- Work to bring about meaningful strengthening of EMVS governance and agreement on robust and ambitious long-term strategic plans for the EMVS
- Build our expertise and networks to become a highly trusted source of knowledge about medicines verification
- Establish a multi-stakeholder supply chain forum to identify and advocate for enhancements in supply chain security, efficiency and sustainability
- Work with policy makers, EMVS colleagues and other stakeholders to explore the use of barcodes for the benefit of supply chain partners and patients
- Explore how IMVO can work within the scope of the Delegated Regulation with policy makers and other relevant bodies to address public health challenges in Ireland
- Consider partnerships with academic institutions to build an evidence base for new projects and activities



4. Excellence

- Keep under review the optimal organisational design and funding model for IMVO to support delivery of our strategy
- Optimise our ability to attract and retain high calibre staff by supporting employee development, diversity, well-being and by offering purposeful work
- Enhance our operations through digital transformation, to streamline processes and improve overall effectiveness
- Enhance IMVO's security posture to mitigate the risk of cyber-attack and threats to data integrity
- Develop and implement an 'Environmental, Social and Governance' (ESG) plan



Our Values



We build trust through our commitment to integrity, transparency, and respect for everyone involved. Our dependable and effective medicines verification system is designed to be trusted and appreciated by all users, including patients



We work
collaboratively with all
our stakeholders and
the systems we are
part of and that we
depend upon to
deliver our ambition



We harness our expertise and networks, push boundaries and strive for excellence to improve the medicines verification eco-system for all our stakeholders



We are future focused and continuously adapt to our changing dynamic environment to meet the needs of our stakeholders



We strive to deliver value for stakeholders and staff by having an innovative and creative learning culture



Implementing Our Strategy and Measuring Success

- The implementation of this strategy will be monitored and reviewed by the IMVO Board and Chief Executive
- The four strategic pillars in the strategy and associated activities will underpin our annual business plans which are approved by the Board. These plans will include KPIs and timelines for implementation and be aligned with the Board's risk appetite
- The delivery of these business plans will be central to the achievement of this strategy
- We will continually gather information on the needs of IMVS users and other IMVO stakeholders to ensure operational excellence and responsiveness to emerging challenges
- The strategy will be adapted as needed if we are required to undertake an unplanned stream of work or to adapt to any unexpected changes in our environment





Annex I – Further Information on the EMVS

How the EMVS operates

The Falsified Medicines Directive was a groundbreaking piece of EU legislation.

It introduced several fundamental measures to prevent falsified prescription medicines infiltrating the legal supply chain and from reaching European patients. These included a requirement for safety features on medicines packs - an anti-tampering device and a 2D barcode containing information about the medicine known as 'unique identifiers' (product code, batch identifier, expiry date and unique serial number).

The 2D barcodes on packs are scanned at different points in the supply chain and the data is checked against the data held in the EMVS, enabling the authenticity of the pack to

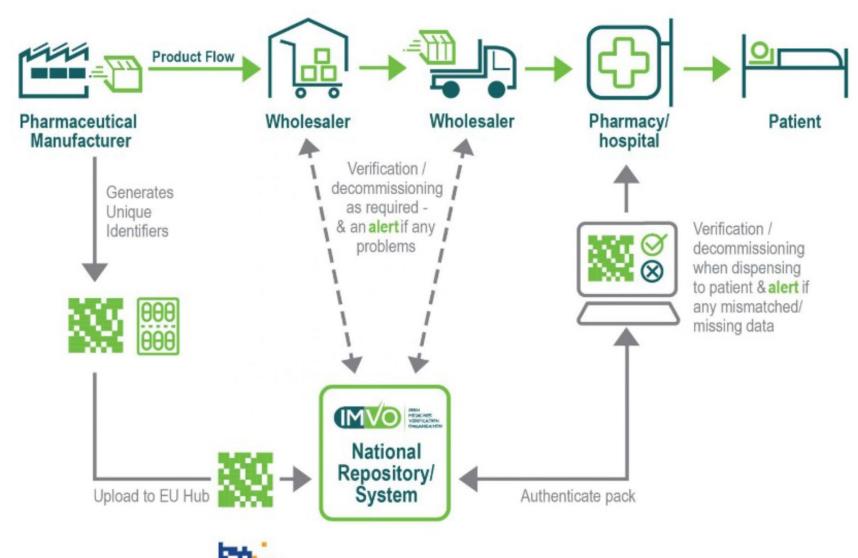
be verified prior to supply to a patient.

If the details are not found or the status of the pack doesn't match the information in the EMVS, an alert is generated. The matter is investigated to establish if the alert could be due to a technical or procedural error. If no root cause can be found, the pack is considered to be a 'suspected falsification' and the matter is escalated to the relevant national competent authority for follow-up, i.e. the HPRA in Ireland.

Ownership of and access to data stored in the EMVS, including the purposes for which it may be used by national competent authorities is defined in the Delegated Regulation.







emvo

WHOLESALERS



End-user transactions per annum*





14 billion in **EMVS**

100 million in IMVS

Number of connected users – EMVS and IMVS*



COMMUNITY PHARMACIES









115,000

1,900

4,000

85



HOSPITALS







6,700

100

MARKETING AUTHORISATION **HOLDERS**





380

28



Annex II – Glossary

EMVO

European Medicines Verification Organisation

EMVS

European Medicines Verification System (comprising EU Hub and all connected national systems including the IMVS)

End-users

Pharmacies, hospitals, wholesalers and other persons authorised or entitled to supply medicines to the public who are connected to the IMVS to verify and decommission medicines bearing 2D barcodes

Delegated Regulation

Commission Delegated Regulation (EU) 2016/161

FMD

Falsified Medicines Directive (Directive 2011/62/EU)

HPRA

Health Products Regulatory Authority

HSE

Health Service Executive

ICT

Information and Communications Technology

IMVS

Irish Medicines Verification System (which is part of the EMVS)



Annex II – Glossary

IMVS users

All parties who use the IMVS – end-users, MAHs and designated national competent authorities, e.g. HPRA

MAH

Marketing authorisation holder

NMVO

National medicines verification organisation

NMVS

National medicines verification system

PSI

Pharmaceutical Society of Ireland (The Pharmacy Regulator)





Contact Us



+353-1-5715320



www.imvo.ie



info@imvo.ie



7 Clanwilliam Terrace Dublin D02 CC64 Ireland